

# The Significance of Enterprise Management Software

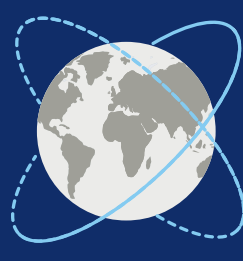
Companies are feeling constant pressure to reduce costs while growing faster. A modern, flexible and scalable business management solution can reduce complexities and deliver tools to accelerate growth. According to Aberdeen Research, the right business management solution can have a significant impact to your business and bottom line.



## Reduce Cost

Typical cost savings with a best-in-class solution:

- 57%** Improvement in inventory turns
- 20%** Faster cycle time from order to shipment
- 18%** Improved complete and on-time shipments
- 18%** Reduction in operational costs
- 16%** Reduction in administrative costs



## Grow Faster

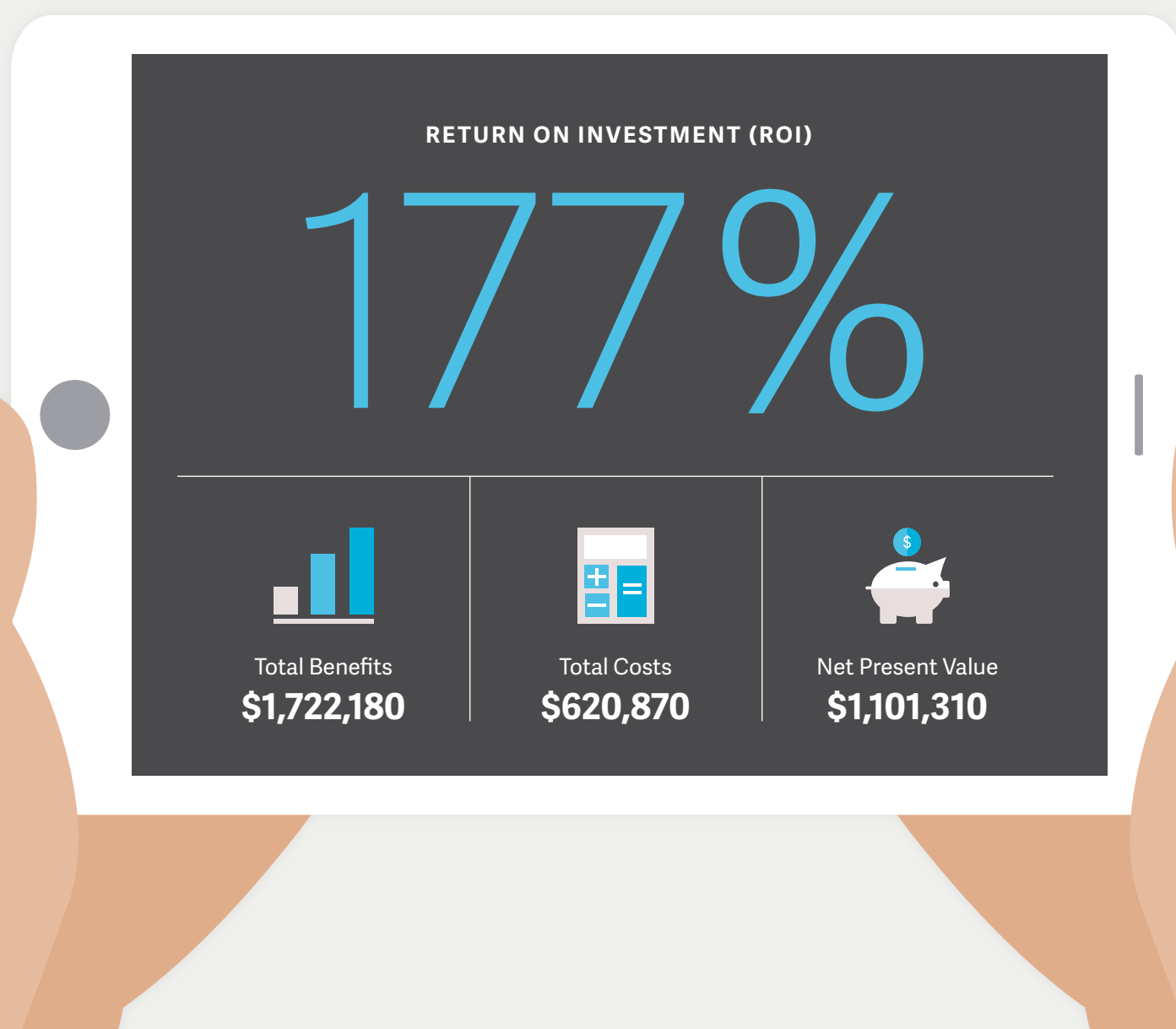
Typical improvements with a best-in-class solution:

- 75%** Faster response time
- 75%** Faster process cycle time
- 73%** Increased productivity

Source: Aberdeen Research

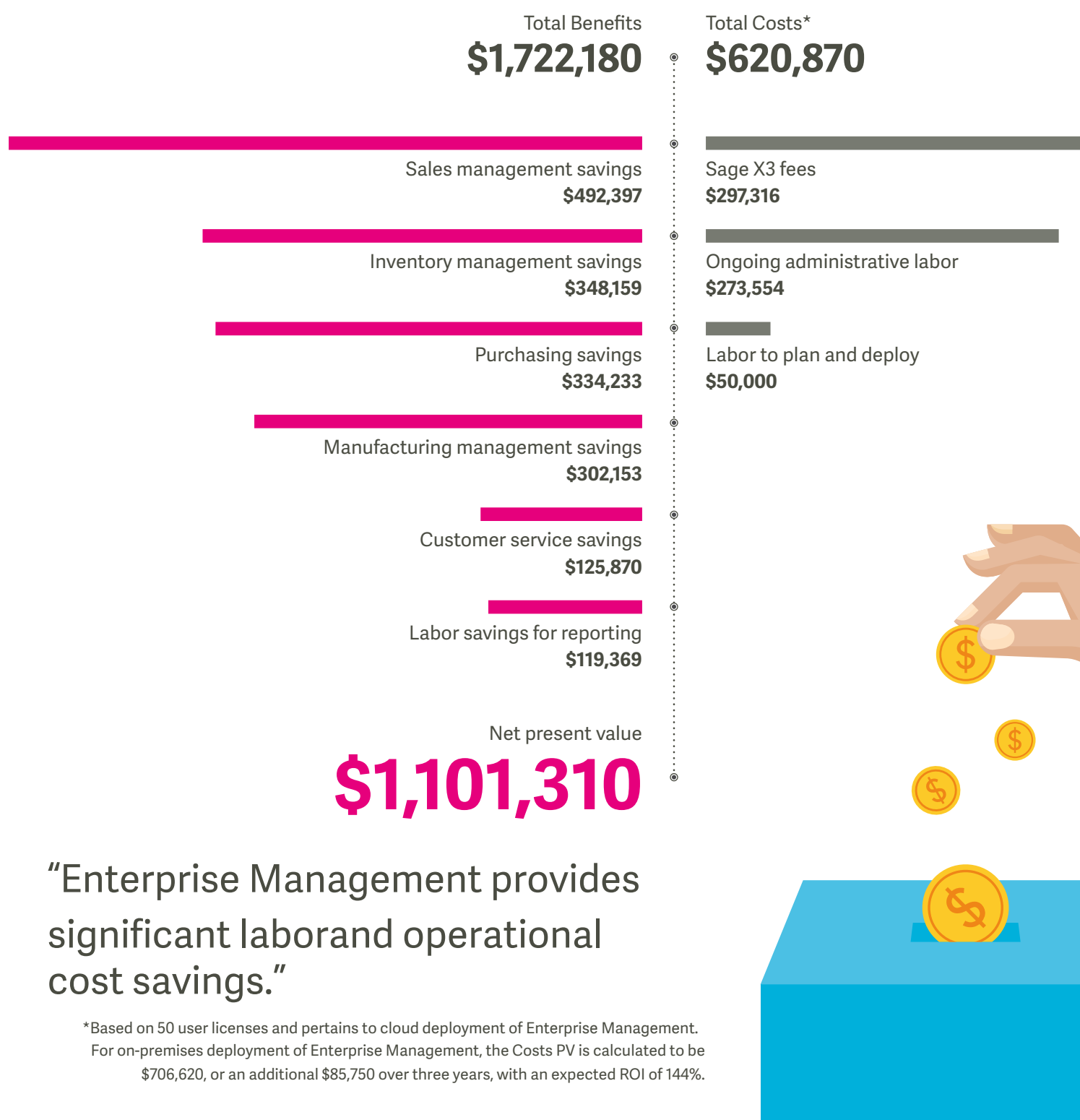
## The Total Economic Impact of Sage Business Cloud Enterprise Management

Sage is changing how midsize enterprises compete and grow by offering simpler, faster and more flexible business management capabilities at a fraction of the cost and complexity of typical enterprise systems. Based on interviews with two Sage Business Cloud Enterprise Management customers, Forrester created a composite organization with a favorable ROI of 177% with total benefits of \$1.7M from cost savings over 3 years and a payback period of only five months.



## Let's break down these numbers

Based on interviews with Enterprise Management customers, Forrester developed an TEI framework to identify the benefits, costs, flexibility and risks associated with an investment in Enterprise Management, which resulted in the following financial analysis.

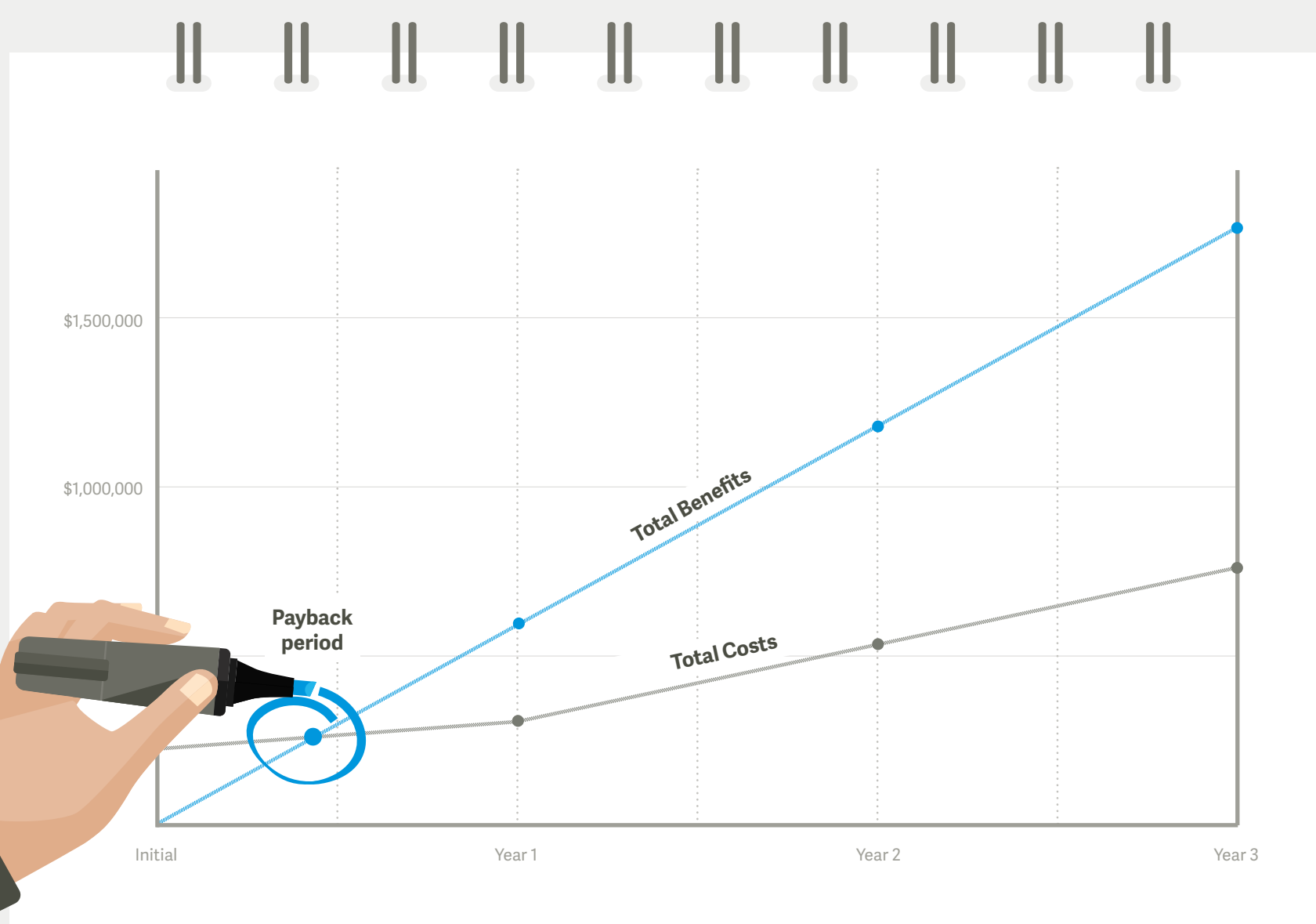


“Enterprise Management provides significant labor and operational cost savings.”

\*Based on 50 user licenses and pertains to cloud deployment of Enterprise Management. For on-premises deployment of Enterprise Management, the Costs PV is calculated to be \$706,620, or an additional \$85,750 over three years, with an expected ROI of 144%.

## The payback period was a quick five months

The long-term return of typical ERP investment is no longer an option. Companies need a business management system that can deliver the quickest ROI possible. Enterprise Management customers can expect a breakeven period of five months.



Source: The Total Economic Impact™ Of Enterprise Management, a January 2016 commissioned study conducted by Forrester Consulting on behalf of Sage.



For more information visit [www.sage.com/enterprisemanagement](http://www.sage.com/enterprisemanagement)

©2018 Sage Software, Inc. All rights reserved. Sage, the Sage logos, and the Sage product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its a liated entities. All other trademarks are the property of their respective owners.